Accidental Death Benefits Limits & Guidelines

- 1. Do NOT sell the Special Accidental Death Benefit Rider (B2000, aka: SADB or SDI) & the Accidental Death Benefit Rider (ADB, aka: DI) on the same person.
 - a. If both are sold on new application, we will exclude the ADB and keep the B2000.
 - b. If one is in force on previous coverage, and the other is requested on a new application, we will exclude the benefit requested on the new application.
 - c. ADB can be sold on multiple policies that cover the same life, as long as the total of all policies do not go over the maximum allowed.

2. Issue Age Information:

- a. ADB and B2000 cannot be sold under age 5.
- b. ADB maximum age is 64.
- c. B2000 maximum age is 72.

3. Child ADB & B2000:

- a. ADB on a child cannot exceed the face amount of the whole life application currently being underwritten. (existing coverage face amount does not count)
- b. Single B2000 is OK for any face amount of child whole life.
- c. Double B2000 is OK for child whole life face amounts of \$20,000 or more.
- d. NO ADB or B2000 for grandparent or guardian as owners without parental consent
 - i. Obtain parent signature on application if present.
 - ii. Provide a fully completed Part 1 Child Coverage questionnaire to provide parent contact info.

4. Adult ADB Limits:

- a. MAXIMUM of \$300,000 per person in any combination, including existing coverage.
- b. \$300,000 maximum includes any ADB, SADB from life policies & the Common Accident AD&D benefit from the A71000 & A74000 as well as any IG coverage:
 - i. A71000 counts as \$10,000 per unit towards the maximum ADB allowed
 - ii. A74000 counts as \$10,000 per unit towards the maximum ADB allowed
 - iii. IG policies count as the amount the IG is issued at (never will be more than \$25,000 ADB)
 - iv. Single B2000 counts as \$10,000 towards the maximum ADB allowed.
 - v. Double B2000 counts as \$20,000 towards the maximum ADB allowed.
- c. Limit the combo sale of ADB or B2000, A71000 & A74000 to 3 units total (and 2 units of any one type)
 - i. Example: Single B2000, Single A71 and Single A74
 - ii. Example: Double B2000, with a single A71 OR a single A74
 - iii. Example: Double A71 with a single B2000 or a single A74. (Exceptions: States that allow 4 units of A71, or any 3 unit plan will count as 2 units for this guideline)
 - iv. The ADB for all policies will count the same as 1 unit (single) B2000.