

ARIAS FLORIDA - PROMOTION REQUIREMENTS

AGENT → SUPERVISING AGENT

Must write 10K Net ALP in a Month

And

2 personal recruits with Agent Code

SUPERVISING AGENT → GENERAL AGENT

Develop 1 SA

GENERAL AGENT → MASTER GENERAL AGENT

Family Tree write 150K Net ALP in 60 days

And

2 Personal Managers

Or

10 Personal Recruits with Agent Code

MASTER GENERAL AGENT → REGIONAL GENERAL AGENT

Develop an MGA

***Every manager at least 6k Net ALP on PnP. If back-to-back months without 6k Net ALP on PnP then ELIGIBLE for demotion.

***Agents, after 90 days, are expected to write at least 5k NET ALP on PnP. If back-to-back months without 5k NET ALP on PnP then eligible for separation from agency.

***Agents are ELIGIBLE for promotion once hitting requirement. But promotion timing is at discretion of manager.